

THE ESSENTIAL SERVICE FOR ALL YOUR TAX NEEDS

We are dedicated to being the preferred specialist tax provider of South African taxpayers, especially for high value parties with more complex tax affairs or when compliance and optimal tax planning is imperative. Our clients demand dealing with a tax centric firm, but one which appreciates that tax strategy must support their overall commercial or personal financial goals.



VAT & Customs
SARS Dispute Resolution
Tax Attorneys & Advocacy
Remuneration & Package Structuring
International Tax & Financial Emigration
Chartered Accountants & Statutory Compliance
Individual & Corporate Tax Planning & Compliance

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MANAGING PARTNER'S MESSAGE



Jerry Botha, Managing Partner
Tax Consulting South Africa

What do you want in today's complicated tax environment, overseen by a national authority with limited revenue options? A large law or accounting firm whose tax services are secondary to auditing and business consulting, where your needs as a taxpayer are not highly prioritised? Or do you want an efficient, dedicated tax and legal expert whose sole purpose is to minimize your tax obligation and help you safely navigate the complexities of tax law?

Although boasting a rich set of skills and experience originating in Big 5 corporations, Tax Consulting South Africa was founded to overcome the limitations of large, multidisciplinary practices with too much on their plates and too focused on their own growth. So our value proposition was formed by our history - to provide the exclusive and highly specialised services our clients rely on to preserve their wealth while meeting their legal obligations.

As a dedicated tax practice, we have over 50 professionals at your command, and our clients include some of the largest South African companies as well as international groups with local offices. Our business model is built on permanent, highly skilled and talented employees only - not outsourced consultants - and includes tax attorneys, chartered accountants, master tax practitioners, certified accountants, master reward specialists, certified payroll professionals, expatriate (international mobility) specialists, and certified financial planners. Our professional credentials ensure accountability and the highest standards of delivery, and we pride ourselves more in our ability to deliver and the relationships we build with our clients. We are licensed by the FSB as an authorised financial services provider.

Tax Consulting South Africa is made for people and organisations who understand the singular importance of tax done well.

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Exclusive and highly specialised services our customers rely on to preserve their wealth.

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MANAGING PARTNER'S MESSAGE



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ABOUT US

We deal with all aspects of South African and international tax and tax-related law, as well as ensuring SARS remains accountable for its administration of your tax matters. Our clients value our authoritative guidance, ethical services and professional solutions as well as our assurance of their tax compliance. This includes vital experience in facilitating SARS refunds, SARS voluntary disclosure programmes, employee remuneration and compensation structuring, and compliance.

We have carried out extensive work on VAT and customs, including legal settlement of SARS disputes, obtaining refunds and reversal of SARS rulings. Our corporate tax work includes proactive planning and contractual work on large or technically complex matters, dealing with external auditor queries, responding to letters of finding and generally rebutting matters on behalf of our clients.

ETHICAL COMPLIANCE

Our well-balanced team of admitted attorneys, chartered accountants and compliance experts ensures complete client privilege in all tax dealings, and that our solutions achieve the optimal tax outcome while remaining fully compliant with fiscal law and statutory requirements. This same ethos informs our interactions with SARS, with whom we have a longstanding and cooperative relationship built on mutual respect, but equally drives our no-nonsense attitude when challenging questionable assessments and interpretations of law in Tax Court.

Our client base has seen significant, organic growth due to our reputation as a trusted advisor who values building strong, lasting relationships with customers who value a tax partner capable of navigating the long haul across a wide array of tax technical territory. We also appreciate that we are only as good as our last tax engagement and that maintaining the highest standard of service is non-negotiable. Recognising this philosophy in our conduct, our clients use and return to us by choice.

As a partner, we often act as a sounding board for customers, providing rapid feedback to on-the-spot queries. This helps their business to operate within the boundaries of good tax risk management with minimum administrative and compliance burdens but always as tax efficient as legally possible.



Our business model is built on permanent, highly skilled and talented employees only - not outsourced consultants - and includes tax attorneys, chartered accountants, master tax practitioners, certified accountants, master reward specialists, certified payroll professionals, expatriate (international mobility) specialists, and certified financial planners.





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Apart from our standard tax offerings, some examples of our specialised services include:



SARS DISPUTE RESOLUTION

We provide corporates and high net worth taxpayers with technical tax assistance during a dispute with SARS. This includes assistance from a pre-audit stage to tax court. Our highest confirmed reduction was a R3.5 billion additional tax assessment which was settled for R2 million. As admitted attorneys, we resolve SARS matters faster and our strategy ensures a positive outcome, almost always before Tax Court.



FOREIGN EXPATS IN SOUTH AFRICA

Our expatriate service solutions are holistic. Thus, we are highly cognizant of the wider work permit and personal financial impact of tax solutions. With our largest client having over 1,100 expatriate workers in South Africa, we are probably the nation's most active inbound expatriate tax service provider. Our package structuring tools are used by some of the country's biggest multinationals and our clients include many leading expatriate executives.



SOUTH AFRICAN EXPATS ABROAD

We have represented the Expatriate Petition Group in the 2017 Parliamentary process, where the proposed repeal of expatriate tax exemption was successfully countered. Our outbound expatriate services include tax refund services, financial emigration processing through SARS and SARB, as well as dealing with wealthy family and HNW individual expatriation.



TAX RULING APPLICATIONS

While we do not hesitate to express firm opinions on tax treatment, including opinions with legal privilege, our general approach remains tax conservative. We enjoy engaging SARS with binding and non-binding rulings, including groundbreaking rulings, which have been obtained on a number of matters and published as part of tax law development.



REMUNERATION STRUCTURING

We provide remuneration structuring services to an extensive list of larger South African corporate employers. Our experienced remuneration specialists and tax advisors work together to design flexible solutions that deliver optimally structured remuneration packages while reducing cost to company and PAYE withholding obligations. This ensures the correct balance between optimum tax efficiency for employees, executives and shareholders, whilst adhering fully to standards of good governance.



TAX & COST TO COMPANY TRAINING

Our bespoke two day workshop is customised to your company's remuneration and payroll structure. We differentiate this unique workshop by not following standard conventional workshop methods. Delegates walk away with the ability to do actual tax calculations and verifications as opposed to just the technical theory. Attendees generally include all parts of an organisation to ensure holistic education in the business. Typically we have the remuneration and benefits team, talent acquisition, human resources, payroll and even procurement and shop stewards attending this type of workshop.

CONCLUSION

Tax Consulting South Africa provides the essential tax service, developed to:

- Ensure compliance with tax legislation and related statutory requirements
- Pro-active and optimal tax planning
- Expertly deal with complicated tax concerns including SARS audits and disputes
- Hasten all dealings with SARS
- Render legal assistance for defensible matters prior to and in Tax Court

If what you really want is a lean, proactive partner who exceeds expectations in all things tax, Tax Consulting South Africa is **as good as the best, better than most**. We invite you to contact our offices for more information.

As good as the best, better than most.

CONTACT



CONTACT DETAILS

Telephone

South Africa: 011 467 0810
International: +27 11 782 5289

E-mail

contact@taxconsulting.co.za



PHYSICAL ADDRESS

Johannesburg (Head Office)

17 Eaton Avenue
Bryanston
Johannesburg
2021

George (Accounting, SARS Liaison and Administration)

55 York Street
Dormehls Drift
George
6530

